
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

Monthly Market Share For: December 1996

Month\Year: 3\49

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	55%	9 Days	\$2.59	AI		AI	AI				1008 pkgs.	\$2,611

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: December 1996

Month\Year: 23\81

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>						<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	44%	12%	24 Days	\$2.79						AI			AI				950 pkgs.	\$2,651
APL	44%	12%	17 Days	\$2.11						\$7			\$34				950 pkgs.	\$2,579
Mexican Line	6%	1%	16 Days	\$2.11						\$7			\$26				950 pkgs.	\$2,467
Maersk	5%	11%	14 Days	\$2.11						\$7			\$34				950 pkgs.	\$2,579

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapefruit (WC)

Monthly Market Share For: December 1996

Month\Year: \3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>						<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	40%	25 Days	\$4.09						\$7			\$34				950 pkgs.	\$4,460
Maersk	0%	53%	21 Days	\$4.09						\$7			\$34				950 pkgs.	\$4,460
OOCL	0%	6%	22 Days	\$4.09						\$7			\$34				950 pkgs.	\$4,460

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapefruit (WC)

Monthly Market Share For: December 1996

Month\Year: 12\286

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	37%	20%	12 Days	\$1.14	\$7		47%	\$34				1932 pkgs.	\$4,386
Maersk	37%	20%	10 Days	\$1.14	\$7		47%	\$34				1932 pkgs.	\$4,386
Sea-Land	13%	3%	10 Days	\$1.14	\$7		47%	\$34				1932 pkgs.	\$4,386
Pacific Express	11%	15%	13 Days ⁵	\$3,800 ¹	AI		AI	AI					\$3,800
APL	7%	2%	10 Days	\$1.14	\$7		47%	\$34				1932 pkgs.	\$4,386

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.